## Express Lanes Operations Update

TA Board of Directors
January 5, 2023



## **Express Lanes Project Overview**

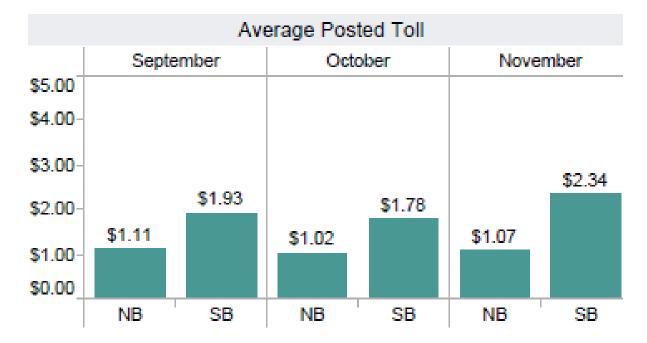
- 22 miles of Express Lanes in both directions on US 101 from the San Mateo County/Santa Clara County line to I-380 in South San Francisco
- Southern Segment (Phase 1), approximately 8 of the 22 miles between Whipple Avenue and Embarcadero Road, opened in both directions on Friday, February 11, 2022
- Northern Segment (Phase 2) is anticipated to open in early 2023





## **Summary Information: Tolls and Revenue**

- Preliminary data, for Southern Segment
- Average Posted Toll has slowly been increasing



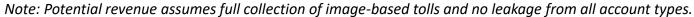
Average Potential Daily Revenue for September through November 2022: \$30,578\*

<sup>\*</sup>Assumes full collection of image-based tolls and no leakage from all account types



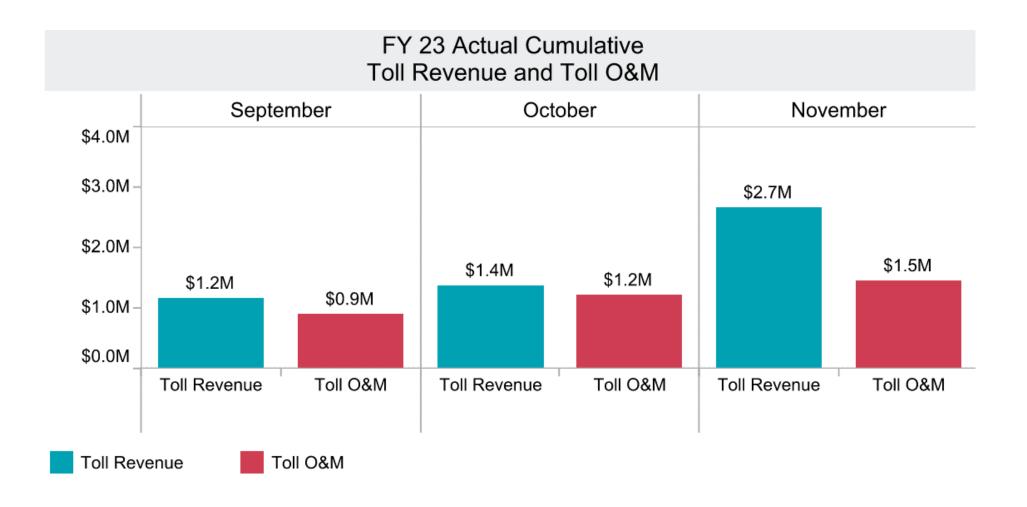
## **Average Daily Potential Revenue**







#### **Actual Cumulative Toll Revenue & Toll O&M Expenses**





## Southern Segment Estimate Comparison

|                   | High | Monthly Estimate<br>(2020) | Lo | w Monthly Estimate<br>(2020) | Mo | onthly Average Actual (Sept-Nov 2022) |
|-------------------|------|----------------------------|----|------------------------------|----|---------------------------------------|
| Toll Revenue      | \$   | 1,591,667                  | \$ | 691,667                      | \$ | 618,000                               |
| Toll O&M Expenses | \$   | 583,333                    | \$ | 725,000                      | \$ | 475,100                               |

- Early estimates in 2020 projected revenue and expenses ranging from the following annually:
  - Gross Toll Revenue: between \$8.3 M and \$19.1 M
  - Toll O&M and start-up costs: between \$11.1 M and \$13.6 M
  - Net Toll Revenue: between a loss of \$4.8 M and excess of \$7.6 M
- Other costs including debt service were not included in the estimates.



### **Actual Toll Revenue and Expenses**

| February 11th through November Toll Revenue | \$ | 4,106,639   |
|---|----|-------------|
| February 11th through November Expenses:    |    |             |
| Operations and Maintenance Costs*           | \$ | 2,750,161   |
| Other Agency Costs**                        | \$ | 2,974,356   |
| Toll Revenue over Expenses                  |    | (1,617,878) |



<sup>\*</sup>O&M includes: Express lanes maintenance, toll system O&M, FasTrak Customer Service, CHP Enforcement

<sup>\*\*</sup>Other Agency Cost Includes: Staff Support, Admin Overhead, Seminar/Training & Business Travel, Audit & Bank Fees, Office Supplies, Printing and Information Svcs, Promotional Advertising, Utilities, Software Maintenance & License, Legal Services, Consultant, Equity Program Admin and Costs, Insurance, Miscellaneous

# Questions?

